



Institution Name			
	Address		
	City/State/Zip		
	Phone Number		Fax
Contact		Title	

PORTFOLIO STATUS	Number of Loans	Dollars Outstanding	Estimated New Loans	Max. Term	Avg. Term	Max. Amount
Auto Direct						
Auto Indirect						
Recreational Vehicle						
Boat / PWC						
Motorcycle						
Mobile Home						
Trailer						
Farm Equipment						
All Other Types						

LENDING EXPERIENCE	Auto Direct	Auto Indirect	Rec. Vehicles	Boats / Cycles	Mobile Home	All Other
No. of Loans made YTD						
No. of Loans made Last						
No. of Loans made Prior						
No. of Repossessions YTD						
No. of Repos Last year						
No. of Repos prior year						
No. Unrecovered skips						
No. of Skips Last year						
No. of Skips Prior year						
Net charge-offs \$ YTD						
Charge-offs last year						
Delinquency % (30 day)						
Delinquency last year						

LOAN UNDERWRITING

Credit scoring system (circle) **YES / NO** Type: _____
 Down payment required: _____ % **NEW** _____ % **USED** Maximum debt/income ratio _____ %.
 Number of **First Payment Defaults** in last 12 months: _____
 Number of **Underwriting Exceptions** in last 12 months: _____

